

Figure 1
Reset Timer Auction Bidding Process

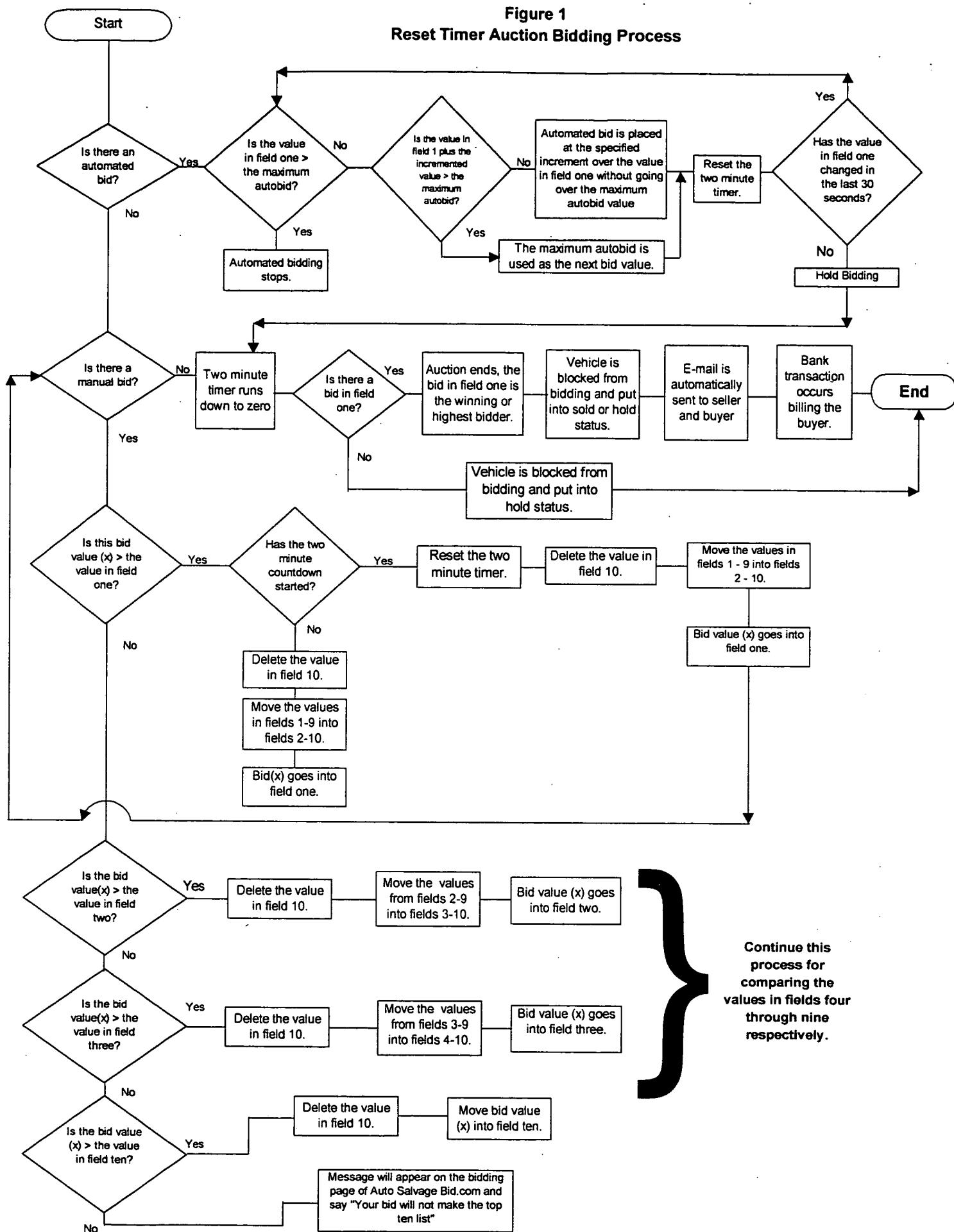


Figure 1.1
Real Time Display for the Top Ten Bids

Field	Bid Value (X)	
1	X	Winning or high bidder when two minute timer runs to zero
2	X	
3	X	
4	X	
5	X	
6	X	
7	X	
8	X	
9	X	
10	X	

Figur 2
Place Bid or Purchase Vehicle

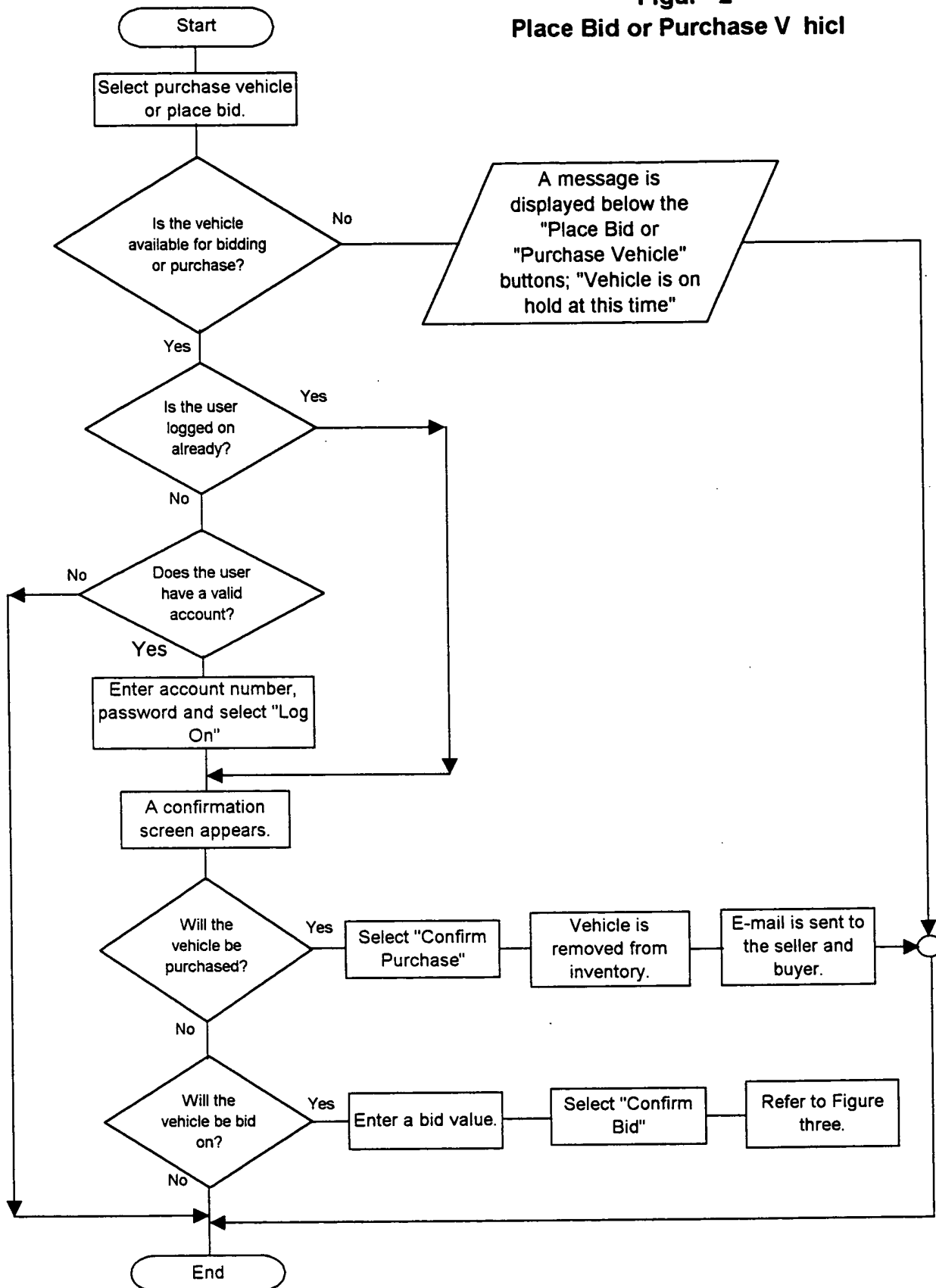
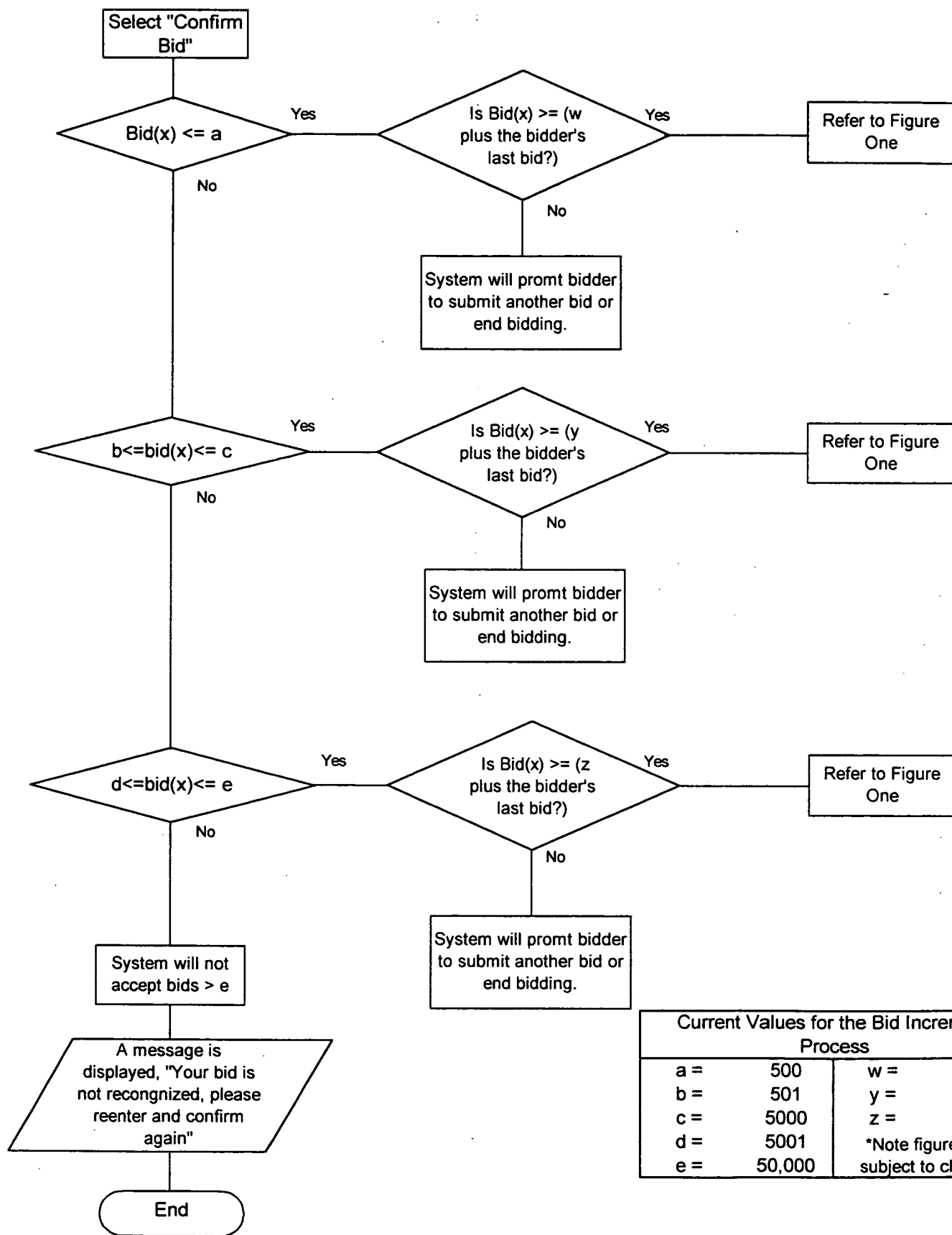


Figure 3
Confirm Bid-Monitoring the Increment



Current Values for the Bid Increment Process			
a =	500	w =	20
b =	501	y =	25
c =	5000	z =	50
d =	5001	*Note figures are subject to change.	
e =	50,000		

Figure 4
Simultaneous Bidding

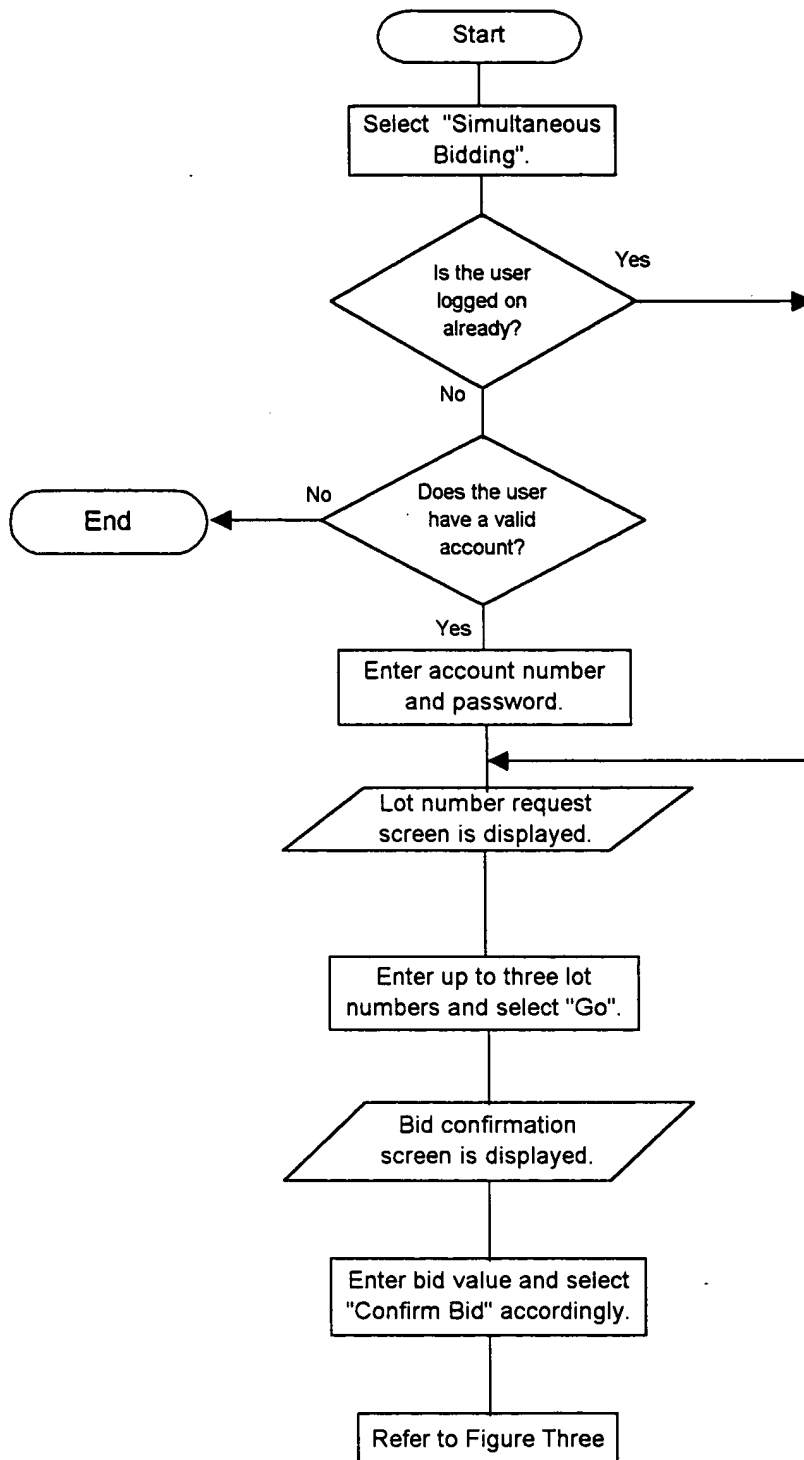


Figure 5
Sell Your Vehicle

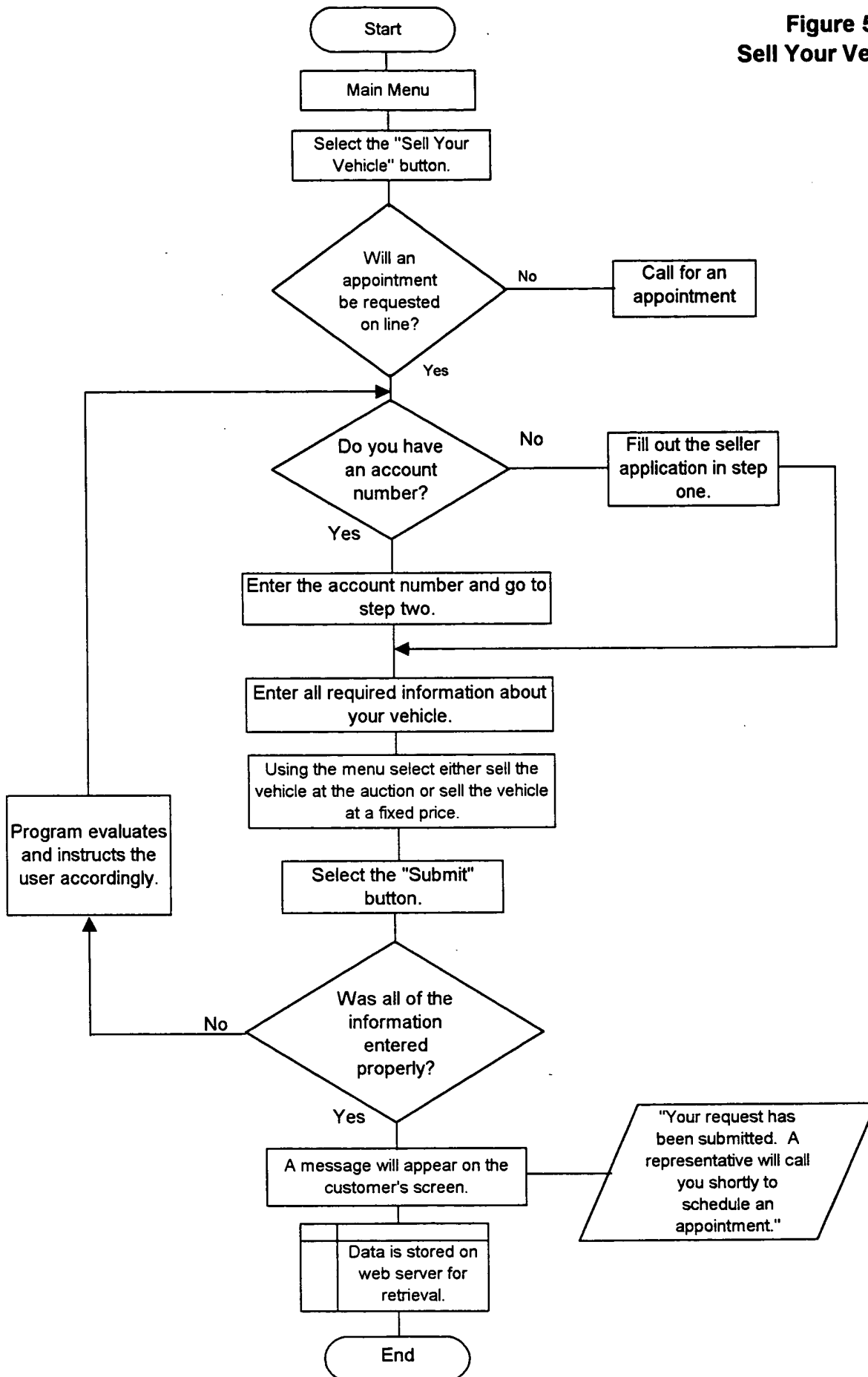


Figure 6
Sales List

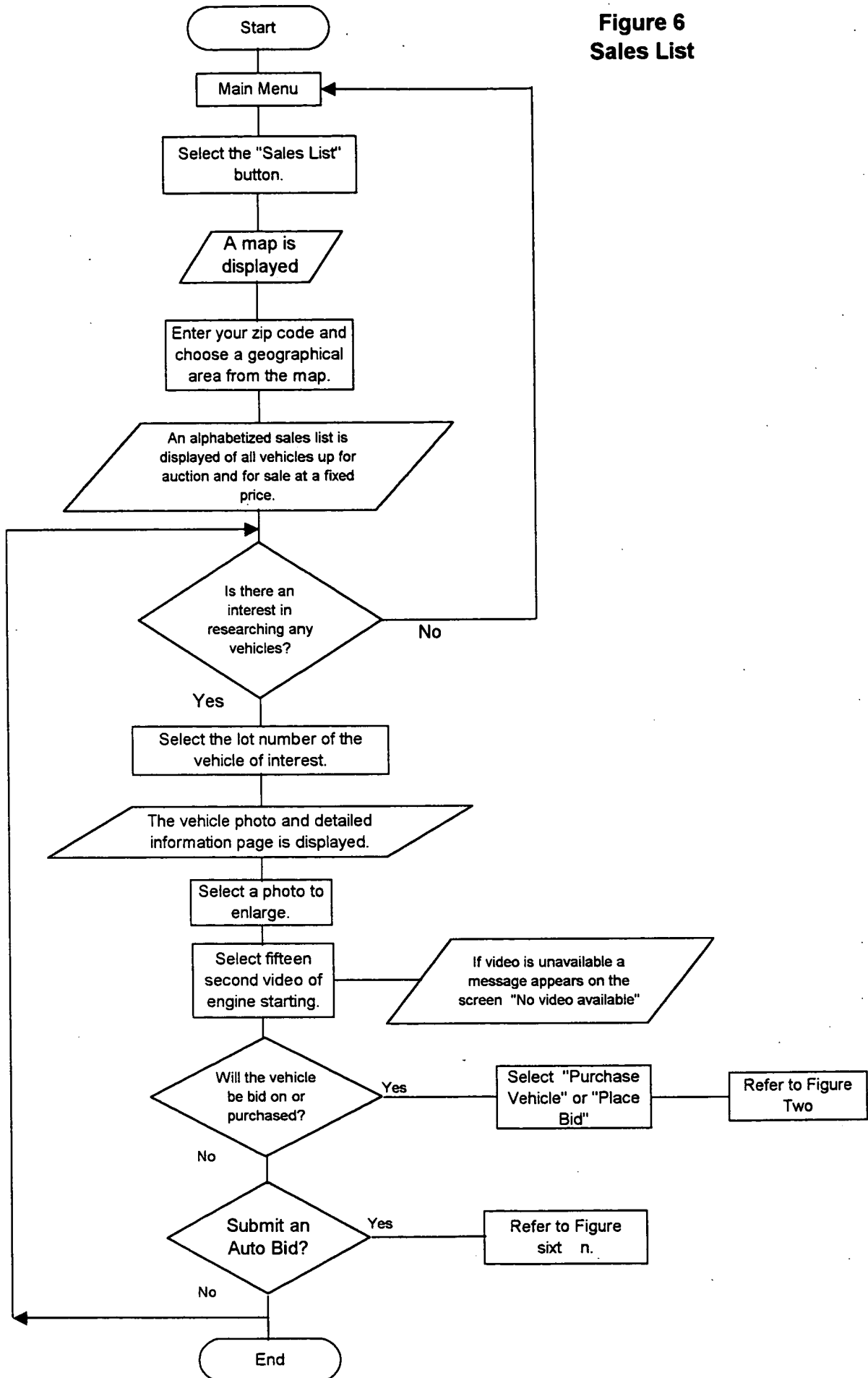
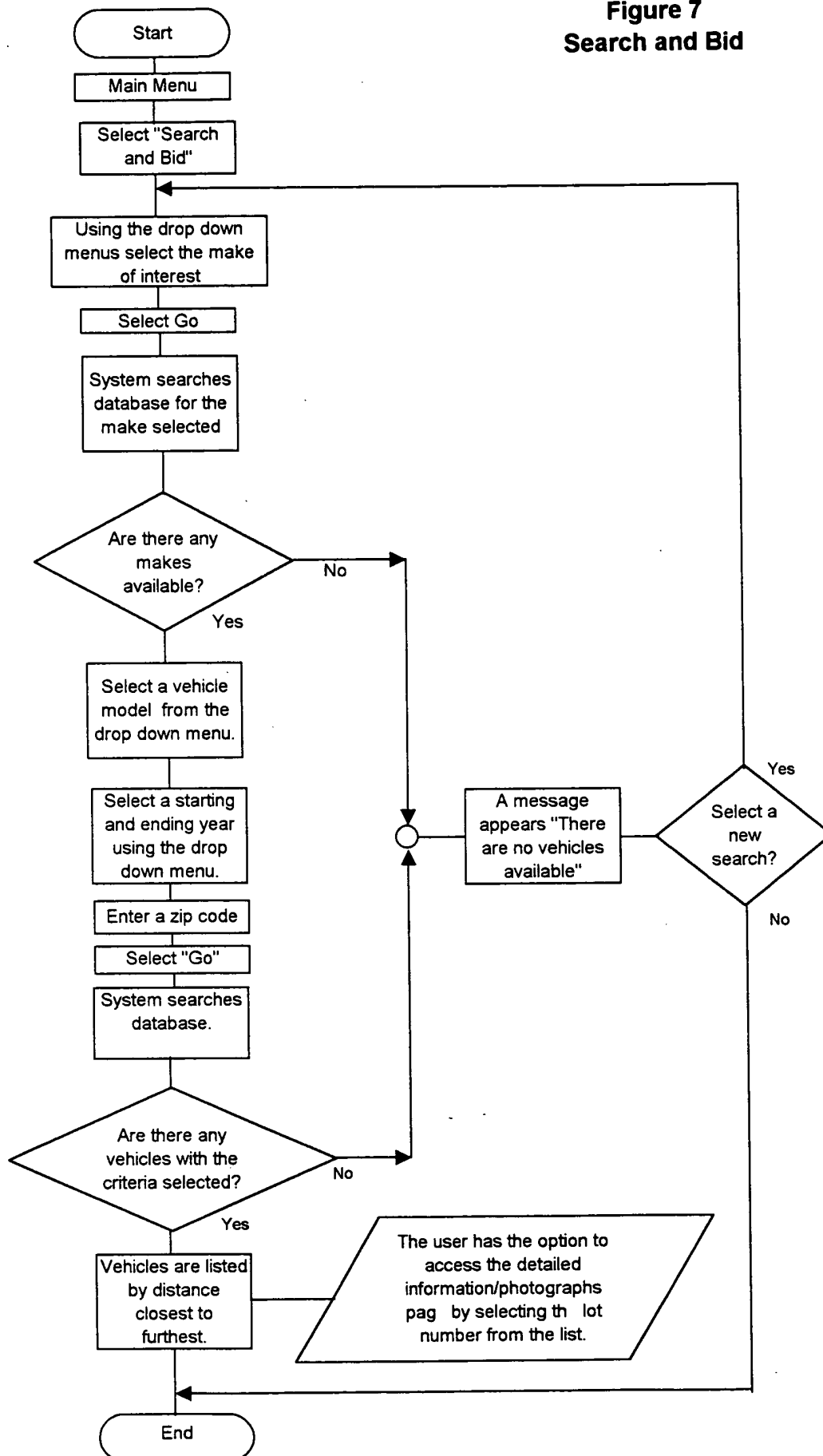


Figure 7
Search and Bid



Figur 8
"Walk the Line"

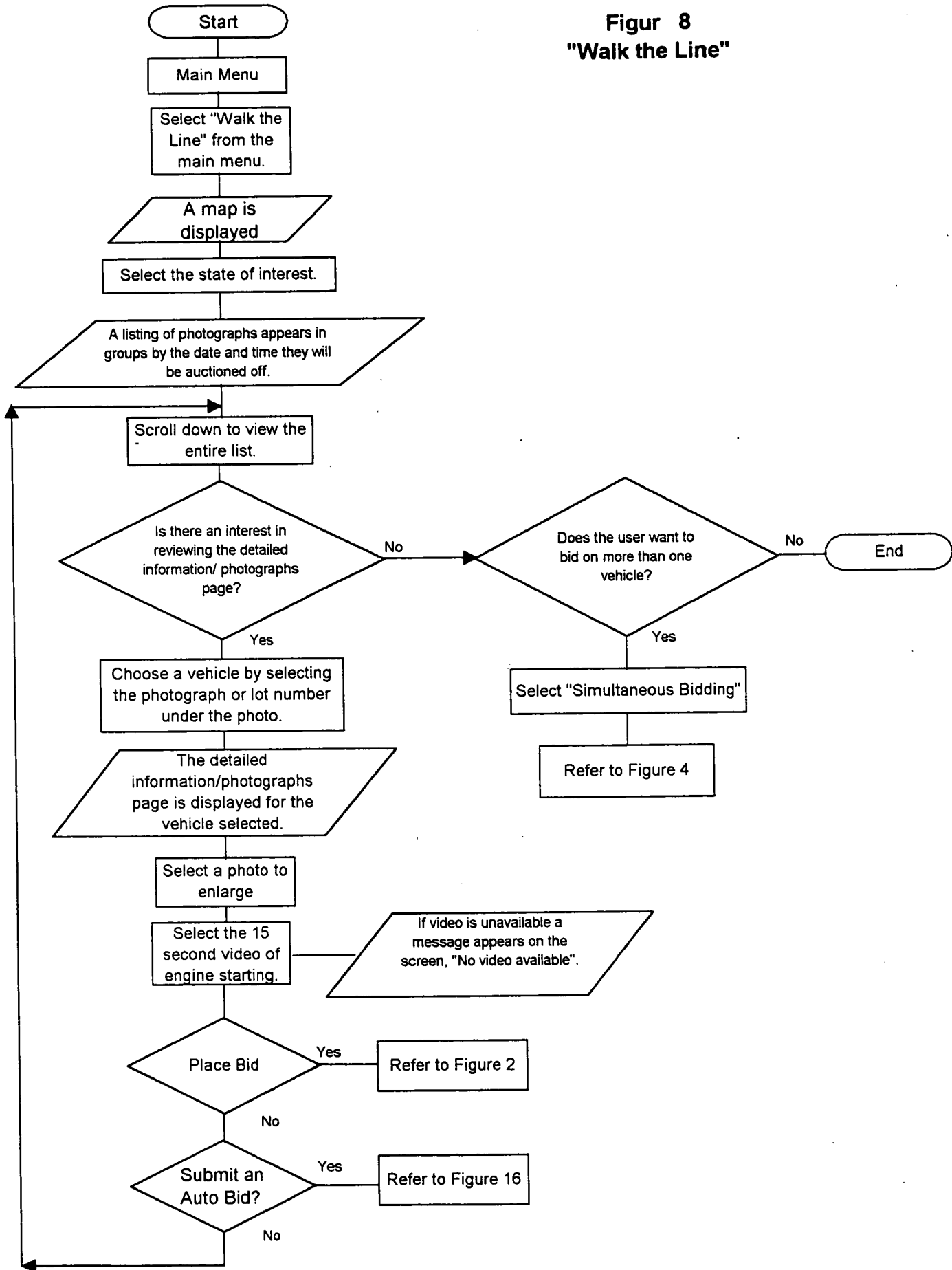


Figure 9
Vehicle/Part Locator (Past Auctions)

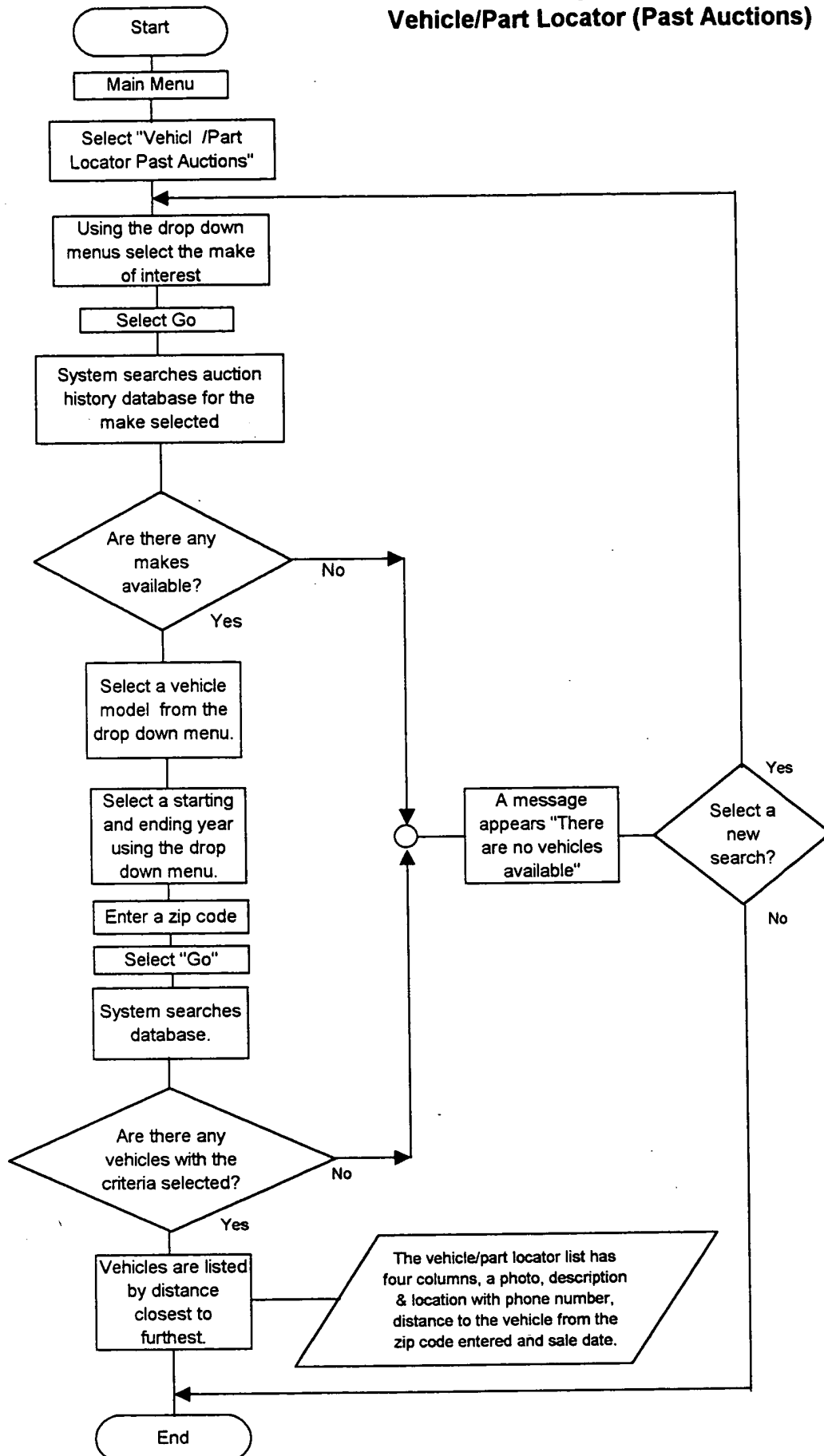
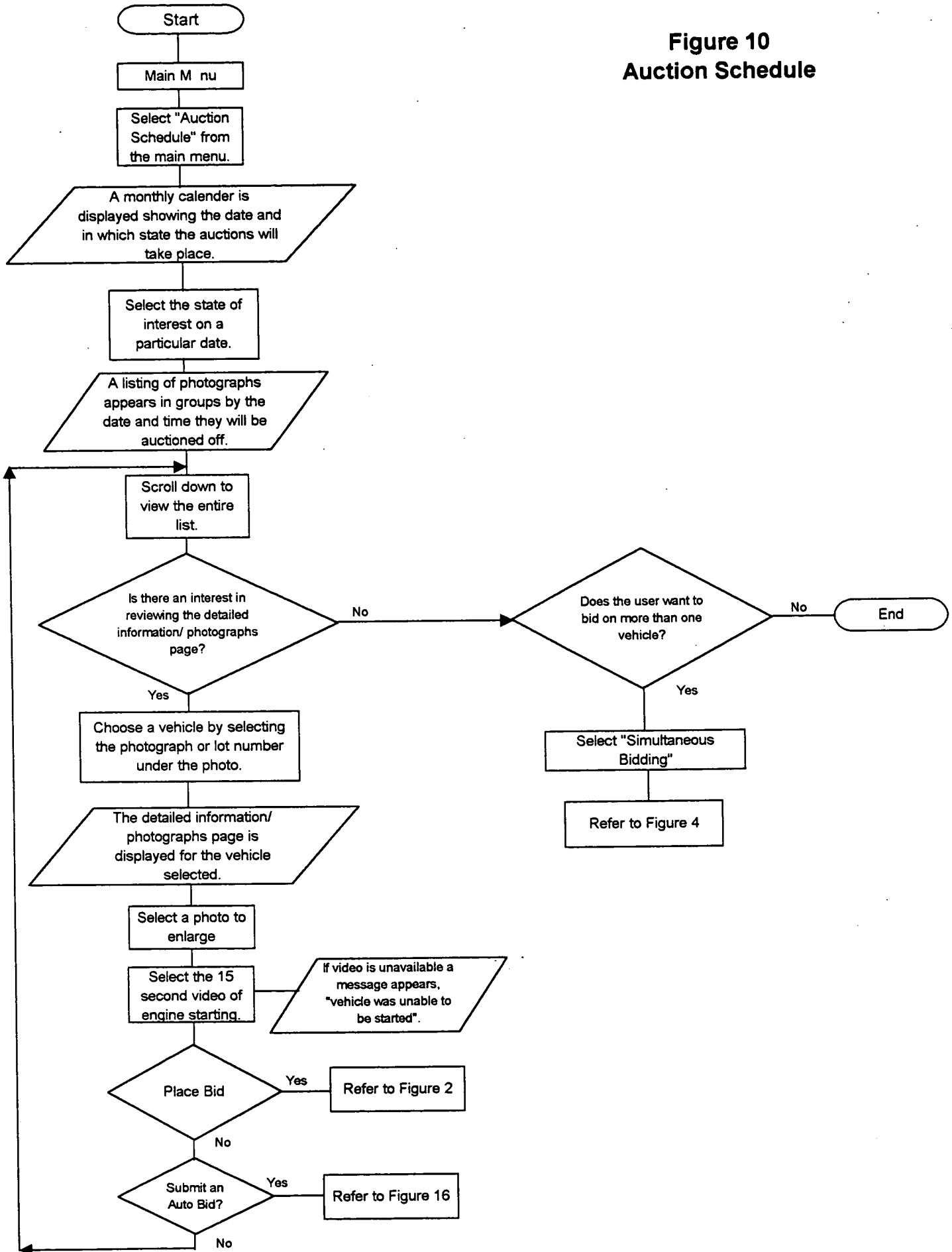


Figure 10
Auction Schedule



Figur 11
R gistras a Bidd r

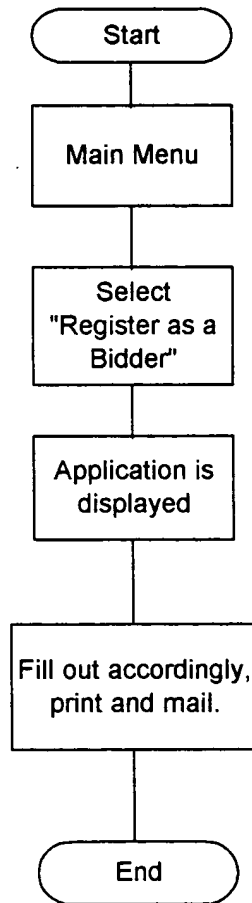


Figure 12
Auction Watch

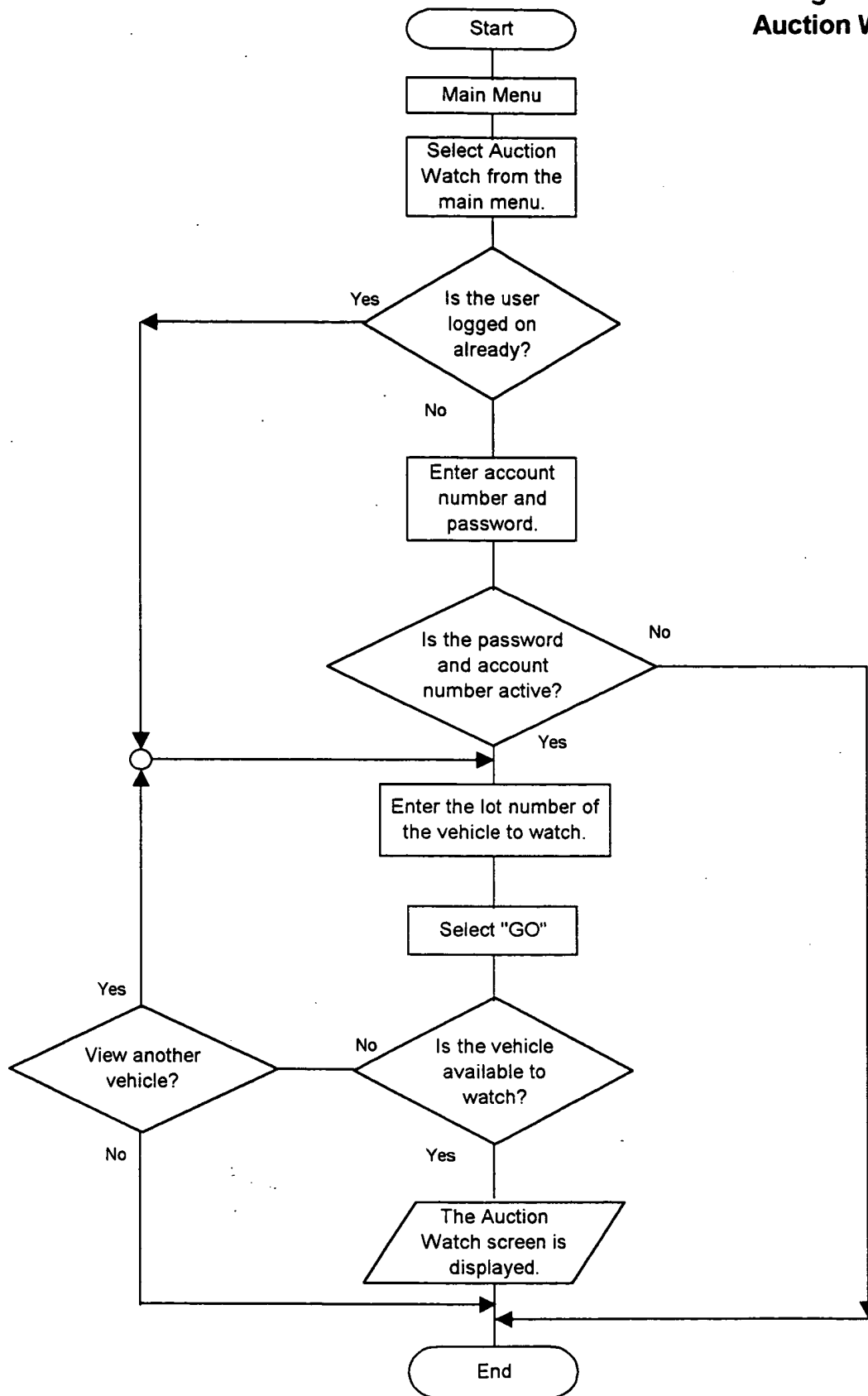


Figure 13
Member Log On

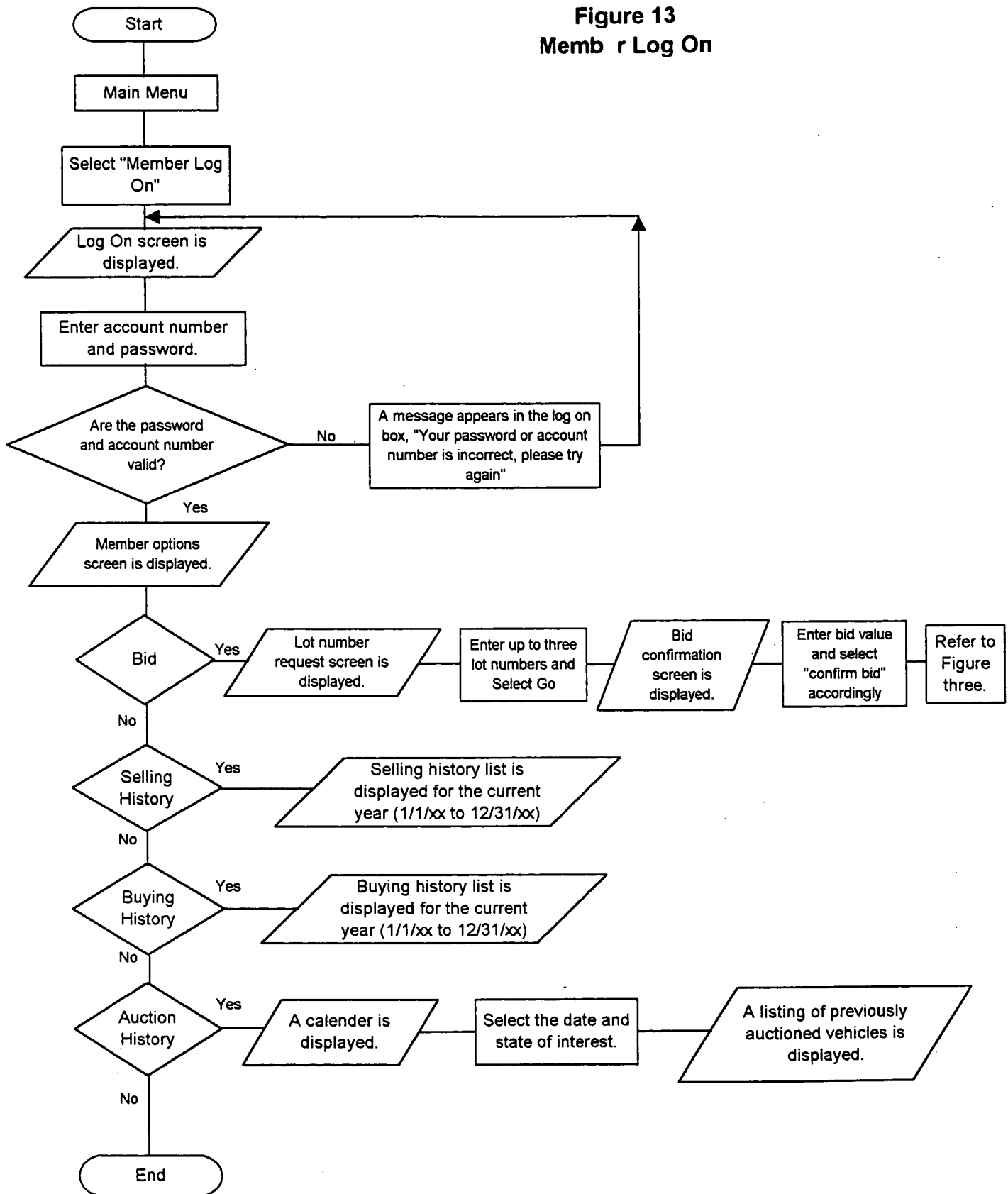


Figure 14
Front Pag Photos

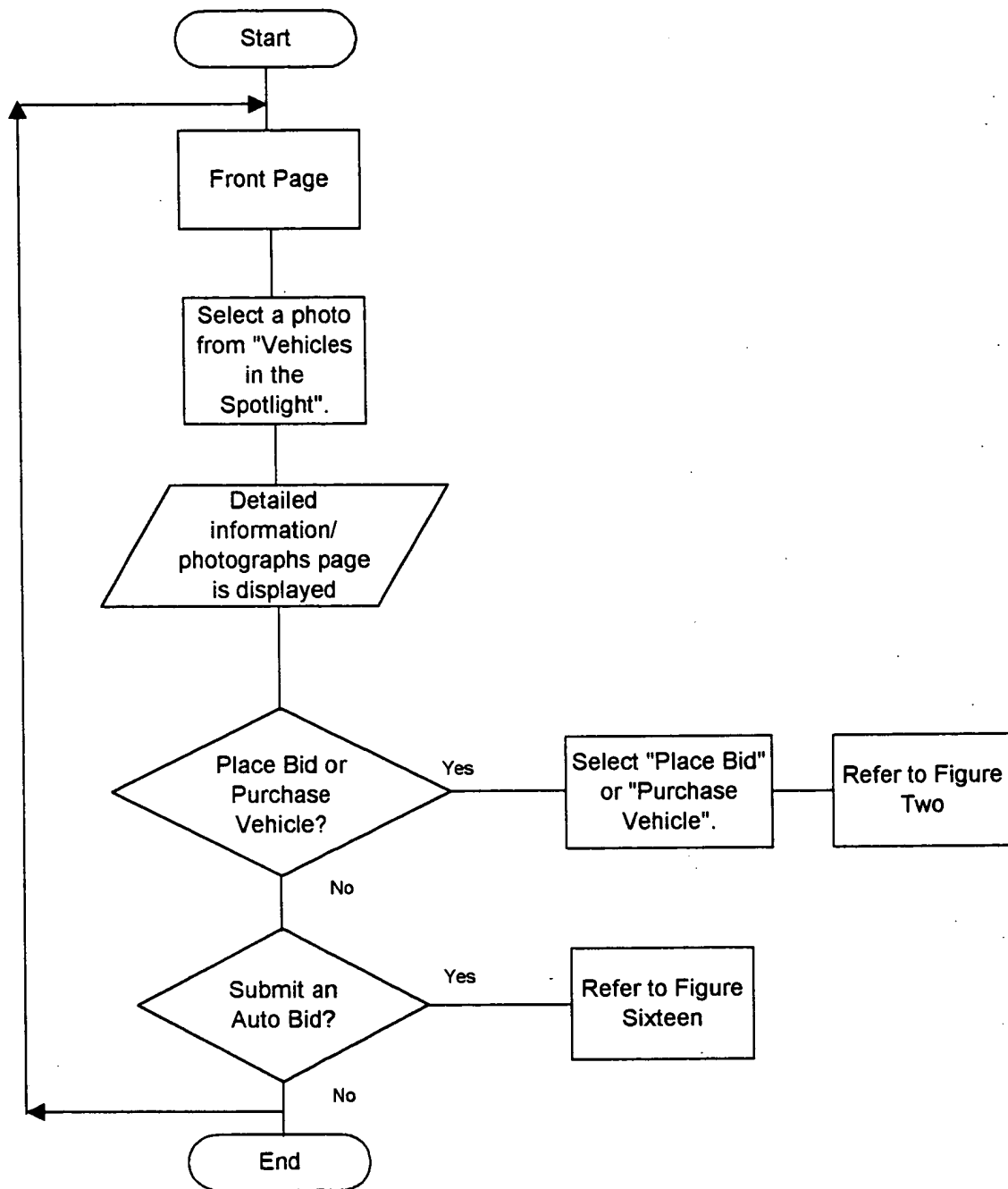


Figure 15
Front Page Mor Cars

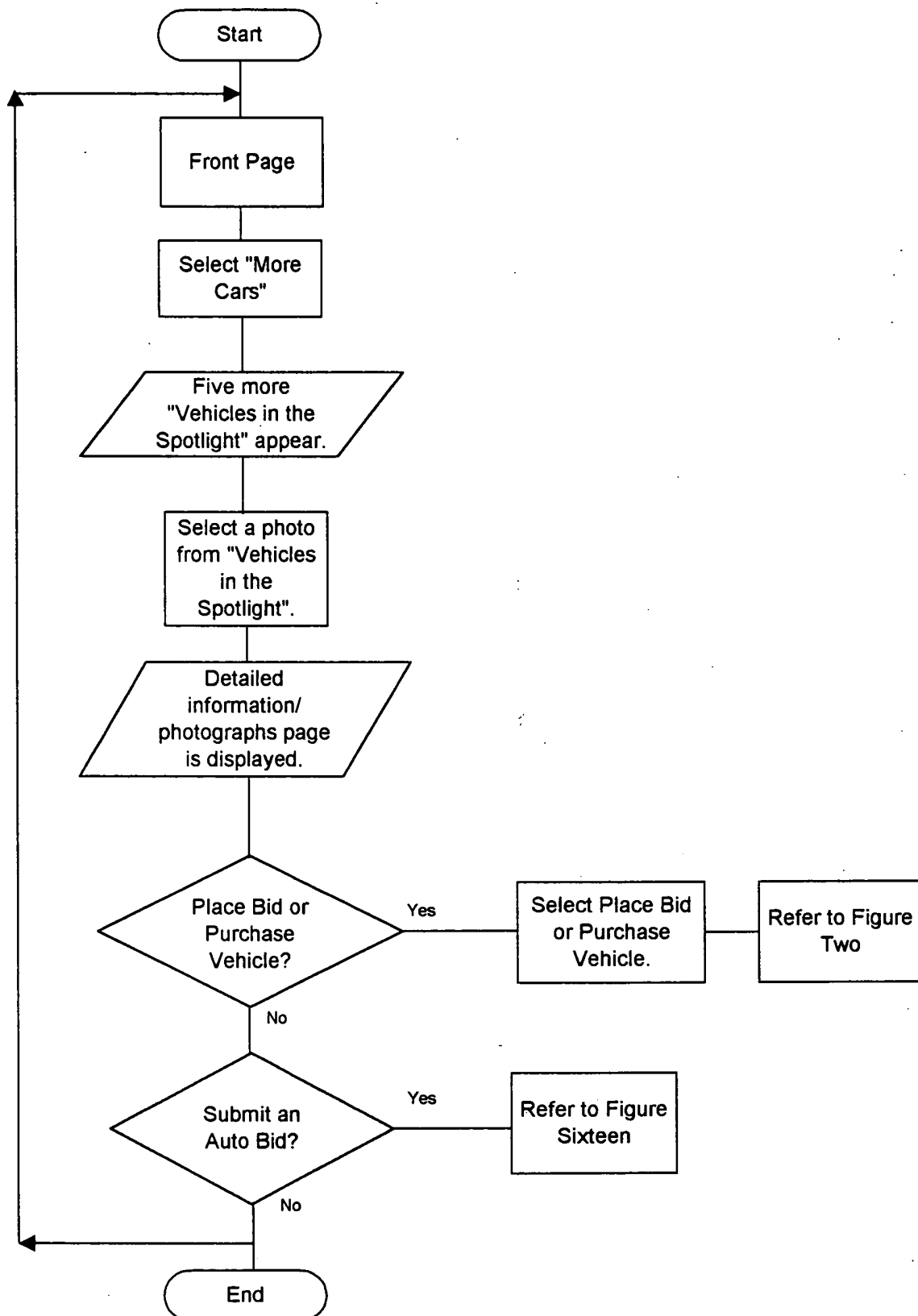


Figure 16
Auto Bid

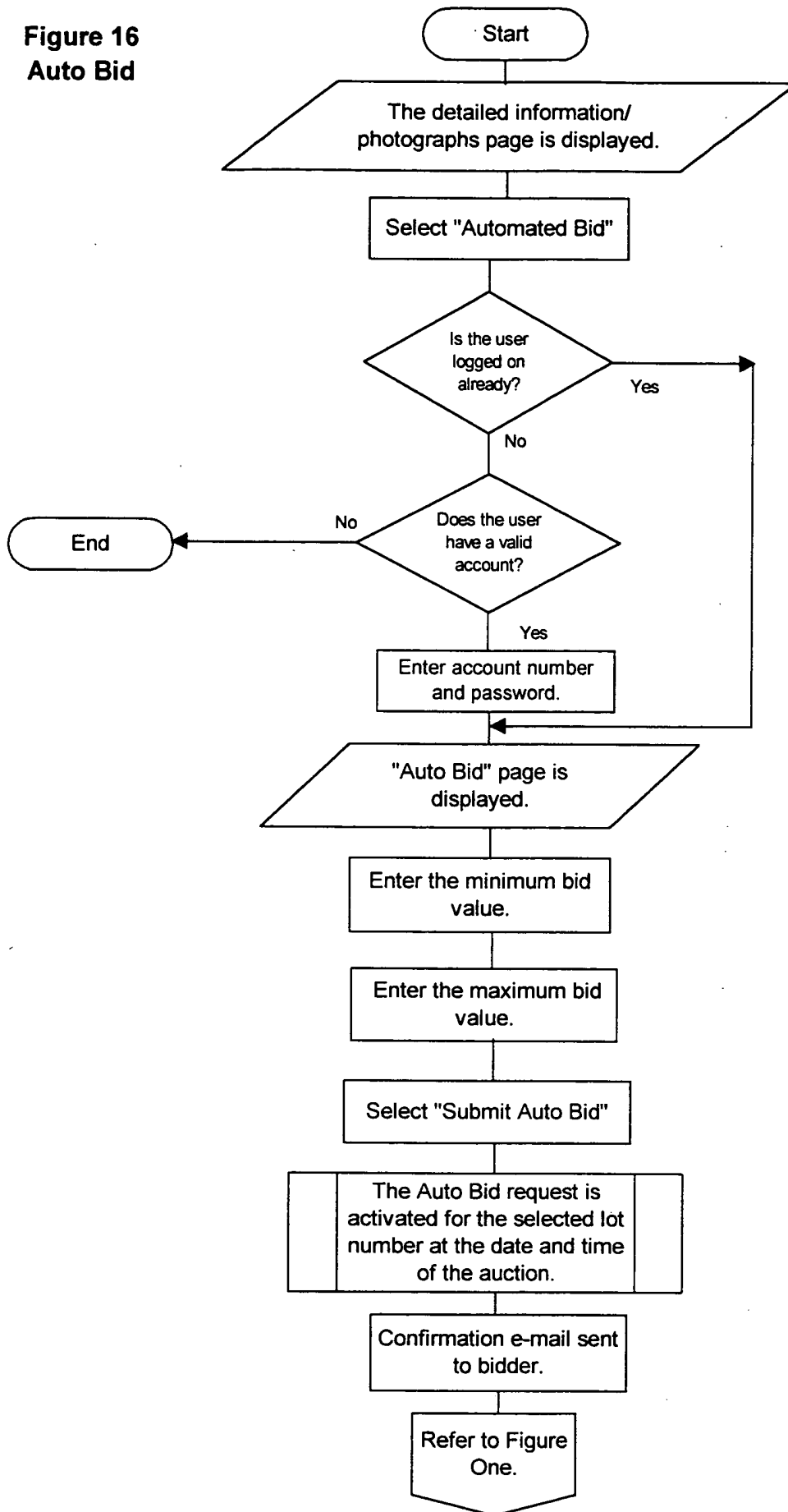


Figure 17

Operational Overview of Auto Salvage Bid's Auction Website

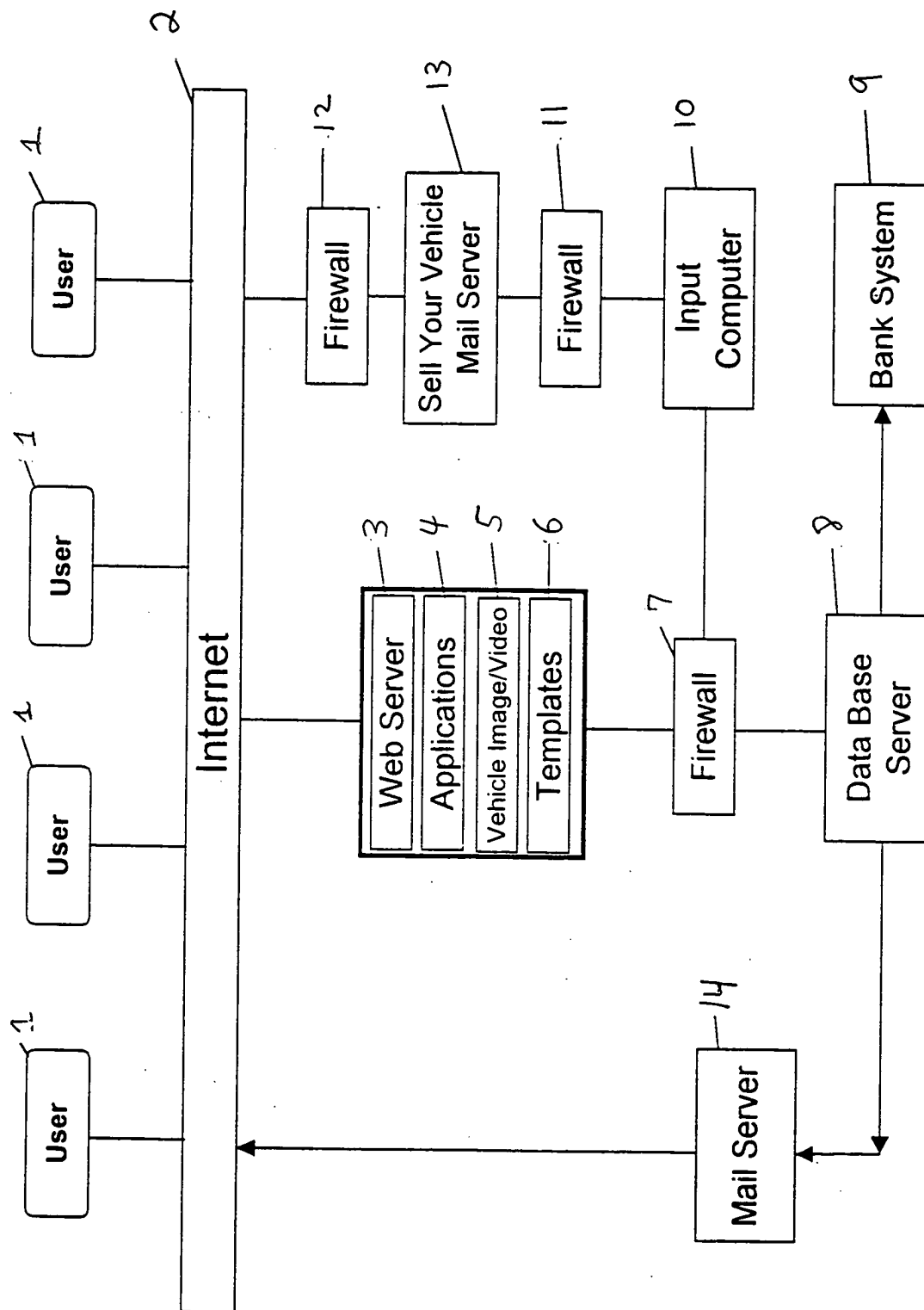
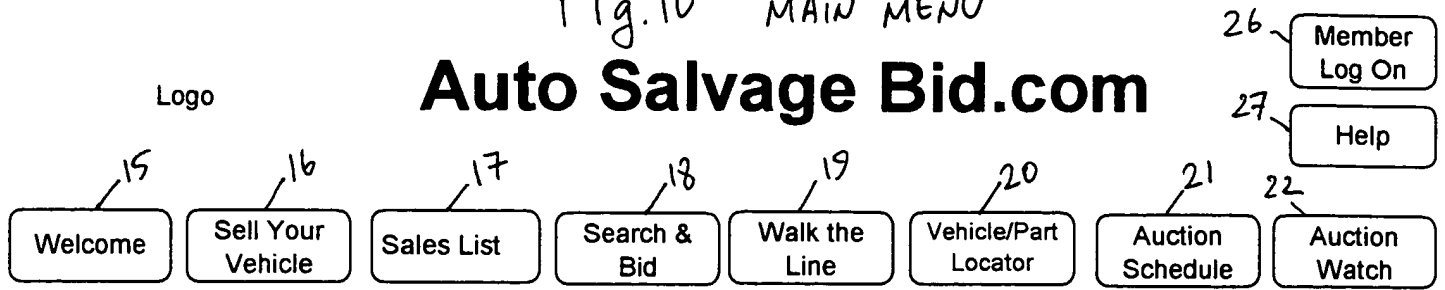
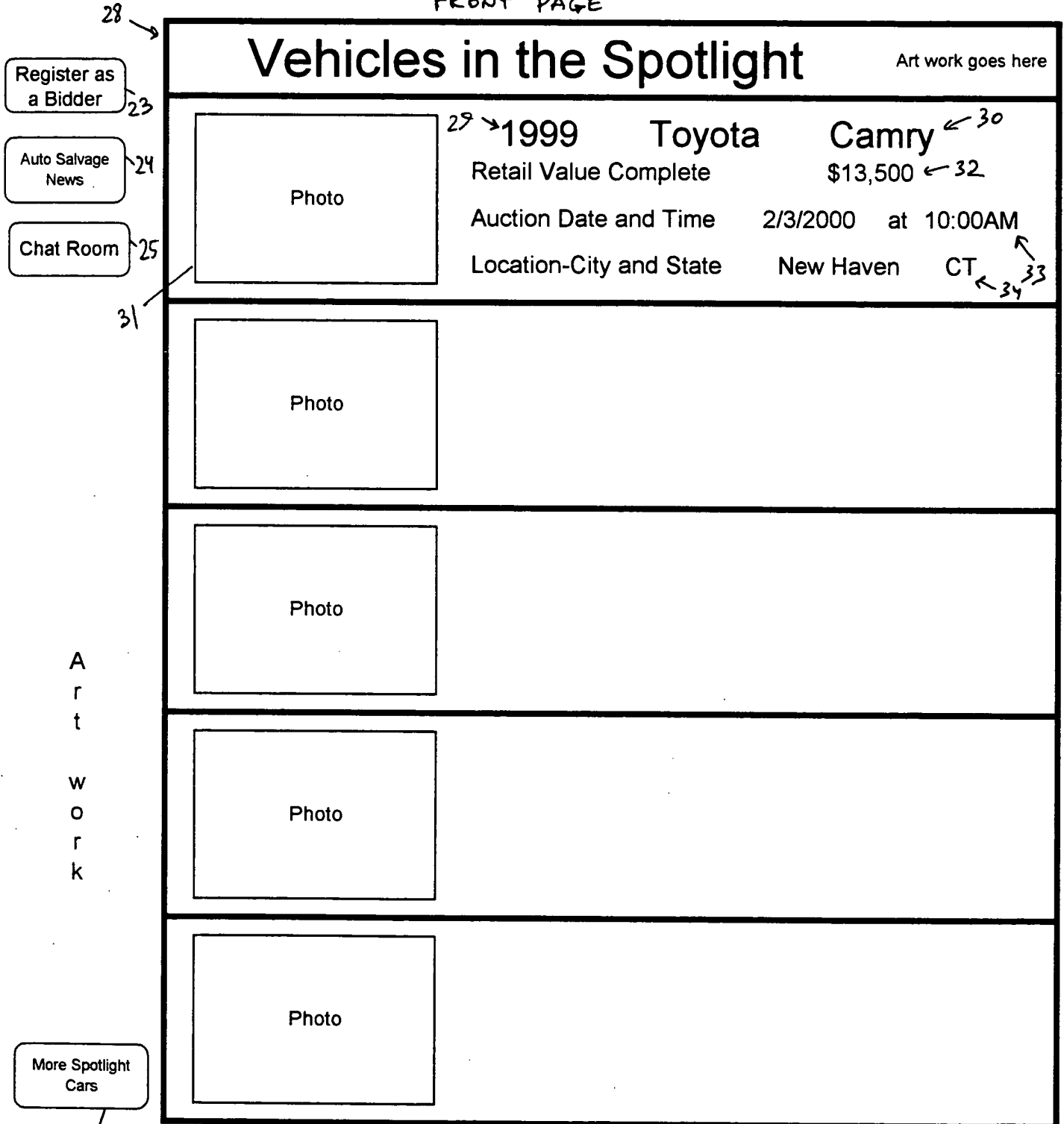


Fig. 18 MAIN MENU



FRONT PAGE



Welcome

Auto Salvage Bid.com provides auto dealers and self-insured parties a cost effective and convenient way to sell vehicles through our on line auction or fixed price sales. Our second purpose is to provide auto dealers with an extremely convenient and economical way to purchase vehicles on the Internet.

This company is exclusively an on line auction, modeled after a live auction. Auto Salvage Bid.com auctions small lots of vehicles throughout the day. The auction gives each bidder a short period of time to beat the highest bidder and reset the clock. Potentially, the highest bidder has the ability to own a vehicle in less than three minutes! Why leave the office?

Unlike a live auction, Auto Salvage Bid.com also offers the bidder, who is not available at the time of the auction, the flexibility of placing a bid through the automated bidding feature. With this feature you can become the winning bidder even while playing a round of golf!

Lastly, the company offers vehicles at fixed prices. This option gives the seller the freedom to set a fair price and move the vehicle as soon as it is posted.

We do all of the dirty work. For the seller it is as easy as picking up the phone or applying on line for our service. We take the pictures, fill out the forms and input the information for you! For the buyer there is no waiting. Just like a live auction the high bidder wins quickly. You do not have to wait for days like other auction sites to find out if you own the vehicle.

The company discloses a substantial amount of information about each vehicle to promote a high level of comfort for both the seller and the buyer. Auto Salvage Bid.com is committed to making your on line bidding experience an enjoyable one.

Fig. 20

Logo

Auto Salvage Bid.comMember
Log On

Help

Welcome

Sell Your
Vehicle

Sales List

Search &
BidWalk the
LineVehicle/Part
LocatorAuction
ScheduleAuction
WatchRegister as
a BidderAuto Salvage
News

Chat Room

Selling Your Vehicle

Request an appointment in 3 easy steps

Step One

Background Information

- 36 ↗ ● If you have an account with Auto Salvage Bid.com enter it below and go to step two.

Account Number

37 ↗

- If you do **not** have an account with us please fill out the following information:

First Name

Last Name

Driver's License Number

Date

Company Name

Telephone

Street

Fax

City

Hours of Availability

Zip Code

State

E-mail

38 ↗

Step Two

Vehicle Information

- Please enter the required information about your vehicle

Year

Color

Make

Mileage

Model

Title Number

- Sell your vehicle at the auction or for a fixed price?

39 ↗

Step Three

Submit Your Request

Submit

40 ↗

41 ↗

Fig. 21

Logo

Auto Salvage Bid.com

Member
Log On

Help

Welcome

Sell Your
Vehicle

Sales List

Search &
Bid

Walk the
Line

Vehicle/Part
Locator

Auction
Schedule

Auction
Watch

Register as
a Bidder

Auto Salvage
News

Chat Room

Enter your zip code

and select a state

42 →

A
d
v
e
r
t
i
s
e
m
e
n
t
s

Map of New England

42a →

- Vehicles are listed by the state they are located.

Fig. 22

Logo

Auto Salvage Bid.comMember
Log On

Help

Welcome

Sell Your
Vehicle

Sales List

Search &
BidWalk the
LineVehicle/Part
LocatorAuction
ScheduleAuction
Watch

Sales List

121 Vehicles listed for Massachusetts

<i>Damage Type</i>	<i>Lot #</i>	<i>YR</i>	<i>Make</i>	<i>Model</i>	<i>Body</i>	<i>Mileage</i>	<i>State and Title Type</i>	<i>Miles to Car</i>	
Burned Interior	12345	99	Honda	Accord	4-DR	100,000	MA-Clean	112	P
Roll Over	12346	94	Totyota	Camry	2-DR	150,000	MA-Clean	56	A

Note:

15 spaces	5 spaces	2	5 spaces	10 spaces	4 spaces	8 spaces	27 spaces	5	3
-----------	----------	---	----------	-----------	----------	----------	-----------	---	---

Fig. 23

Logo

Auto Salvage Bid.comMember
Log On

Help

Welcome

Sell Your
Vehicle

Sales List

Search &
BidWalk the
LineVehicle/Part
LocatorAuction
ScheduleAuction
Watch**Lot Number 10001**

Photo-Left Front

Photo-Right Front

Photo-Right Rear

Photo-Left Rear

Photo-Front Interior

Photo-Rear Interior

Photo-Engine
Compartment15 Second Video of the
Engine Starting

1 Location	City	State	Zip Code	9 V.I.N.	Vehicle Identification Number
2 Auction Date & Time	Date	Time		10 Retail Value Complete	
3 Year, Make & Model	Year	Make	Model	11 Title Type	
4 Color	color	Interior	color	12 Damage	
5 Engine	Description	Cylinders		13 Delivery Available	
6 Transmission	Type			14 Distance to Vehicle	
7 Drive	2-wheel, 4 wheel, etc.			15 Additional Info.	
8 Mileage				16 Price is on the next page	

Purchase Vehicle

Note: This page is referred to as the "Detailed Information/Photographs Page"

Fig. 24

Logo

Auto Salvage Bid.com

Member
Log On

Help

Welcome

Sell Your
Vehicle

Sales List

Search &
Bid

Walk the
Line

Vehicle/Part
Locator

Auction
Schedule

Auction
Watch

Lot Number 10001

Photo-Left Front	Photo-Right Front	Photo-Right Rear	Photo-Left Rear
Photo-Front Interior	Photo-Rear Interior	Photo-Engine Compartment	15 Second Video of the Engine Starting

1 Location	City	State	Zip Code	9 V.I.N.	Vehicle Identification Number
2 Auction Date & Time	Date	Time		10 Retail Value Complete	
3 Year, Make & Model	Year	Make	Model	11 Title Type	
4 Color	color	Interior	color	12 Damage	
5 Engine	Description	Cylinders		13 Delivery Available	
6 Transmission	Type			14 Distance to Vehicle	
7 Drive	2-wheel, 4 wheel, etc.			15 Additional Info.	
8 Mileage				16 Price of Vehicle	\$1,450.00

Confirm Purchase
Vehicle

↑
48

↑
49

Fig. 25

Logo

Auto Salvage Bid.com

Member
Log On

Help

Welcome

Sell Your
Vehicle

Sales List

Search &
Bid

Walk the
Line

Vehicle/Part
Locator

Auction
Schedule

Auction
Watch

Search & Bid for Future Auctions and Fixed Price Vehicles

Step One

Select a *Vehicle Make* using the drop down menu.

↑
50

51

Acura	⌵
Aston Martin	
Audi	
Etc.	

Go

↑
52

Fig. 26

Logo

Auto Salvage Bid.com

Member
Log On

Help

Welcome

Sell Your
Vehicle

Sales List

Search &
Bid

Walk the
Line

Vehicle/Part
Locator

Auction
Schedule

Auction
Watch

Search & Bid for Future Auctions and Fixed Price Vehicles

Step Two

53

Select a *Vehicle Model* using the drop down menu.

Vehicle Make:		Avalon
Toyota		Camry Celica Etc.

54

Step Three

55

Choose a starting and ending year using the drop down menus.

1978		1983	
56	Begin	57	End

Step Four

58

Enter your zip code to determine the distance a vehicle is from you.

Zip Code		Go
59		60

Fig. 27

Logo

Auto Salvage Bid.com

Member
Log On

Help

Welcome

Sell Your
Vehicle

Sales List

Search &
Bid

Walk the
Line

Vehicle/Part
Locator

Auction
Schedule

Auction
Watch

Search results for

61 → 1978 - 1999 Toyota Camry

<i>Damage Typ</i>	<i>Lot #</i>	<i>YR</i>	<i>Make</i>	<i>Model</i>	<i>Body</i>	<i>Mileage</i>	<i>State and Title Type</i>	<i>Mil s to Car</i>	
Burned Interior	12345	99	Toyota	Camry	4-DR	100,000	MA-Clean	56	P
Roll Over	12346	94	Toyota	Camry	2-DR	150,000	MA-Clean	101	A

↑
62

2 items were found

63 →

New Search

64 →

Note: This list is the same format as the sales list.
The search will be listed by distance starting with the
vehicle closest to the zip code entered.

Fig. 28

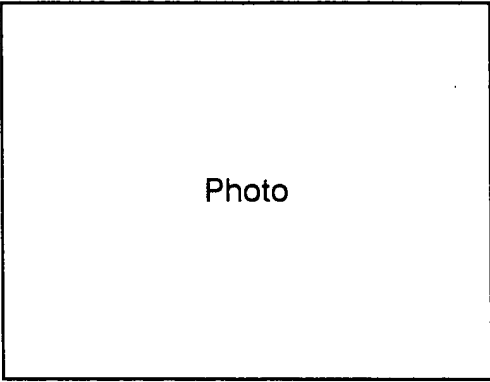
Logo

Auto Salvage Bid.com

[Member
Log On](#)[Help](#)[Welcome](#)[Sell Your
Vehicle](#)[Sales List](#)[Search &
Bid](#)[Walk the
Line](#)[Vehicle/Part
Locator](#)[Auction
Schedule](#)[Auction
Watch](#)

Can't Make it to the Auction?

Please enter your auto bid values below
for Lot Number 10001

 Photo	1999	Toyota	Camry LE
	Retail Value Complete		\$13,500
	Auction Date & Time		5/19/00 10:00AM
	Location-City & State		New Haven CT

65 ↑

66 → Enter your maximum bid value

67 → Enter your starting bid value

Your bids will be incremented according to the
following chart:

68 →

Price of Vehicle	Bid Increment
\$1.00 - \$500	\$20
\$501 - \$5000	\$25
5,001 - \$50,000	\$50

69 →

[Submit Auto Bid](#)

Fig.29

Logo

Auto Salvage Bid.com

Member
Log On

Help

Welcome

Sell Your
Vehicle

Sales List

Search &
Bid

Walk the
Line

Vehicle/Part
Locator

Auction
Schedule

Auction
Watch

Confirm your bid and watch the clock!

Photo of the vehicle	Auction starts at 10:18AM On 2/7/2000		Bid Value 5200	Increment 100
	Lot Number 12345		Confirm Bid	
	Year 1995	Make Honda		

Time Remaining 1:28:07	Total Bids 32	Top Ten Bids 1 <input type="text"/> 2 <input type="text"/> 3 <input type="text"/> 4 <input type="text"/> 5 <input type="text"/> 6 <input type="text"/> 7 <input type="text"/> 8 <input type="text"/> 9 <input type="text"/> 10 <input type="text"/>	Messages appear here, such as: "You are the winning bidder!" "You did not make the top ten list" or "You are the highest bidder, but did not meet the minimum bid"

Confirm Bid Screen

Fig. 30

Logo

Auto Salvage Bid.com

Member
Log On

Help

Welcome

Sell Your
Vehicle

Sales List

Search &
Bid

Walk the
Line

Vehicle/Part
Locator

Auction
Schedule

Auction
Watch

Walk the Line

1/21/2000

9:00AM

Art Work

Bid on more than one vehicle

Photo

Photo

Photo

1998 Toyota Camry LE
Lot Number 12353

1998 Toyota Camry LE
Lot Number 12353

1998 Toyota Camry LE
Lot Number 12353

1/21/2000

9:06AM

Art Work

Bid on more than one vehicle

Photo

Photo

Photo

1998 Toyota Camry LE
Lot Number 12353

1998 Toyota Camry LE
Lot Number 12353

1998 Toyota Camry LE
Lot Number 12353

1/21/2000

9:12AM

Art Work

Bid on more than one vehicle

Photo

Photo

Photo

1998 Toyota Camry LE
Lot Number 12353

1998 Toyota Camry LE
Lot Number 12353

1998 Toyota Camry LE
Lot Number 12353

Fig. 31

Logo

Auto Salvage Bid.comMember
Log On

Help

Welcome

Sell Your
Vehicle

Sales List

Search &
BidWalk the
LineVehicle/Part
LocatorAuction
ScheduleAuction
Watch

Vehicle/Part Locator for Past Auctions

Photos	Description and Location of Vehicle	Distance	Sale Date
--------	--	----------	-----------

↑ 80 Photo of Vehicle	1994 Toyota Camry LE		
	126 Auto Parts Inc. Boston, MA 01234 (617) 445-1298	15 Miles	4/24/2000
	1994 Toyota Camry LE		
	126 Auto Parts Inc. Boston, MA 01234 (617) 445-1298	15 Miles	4/24/2000
Photo of Vehicle	1994 Toyota Camry LE		
	126 Auto Parts Inc. Boston, MA 01234 (617) 445-1298	15 Miles	4/24/2000
	1994 Toyota Camry LE		
	126 Auto Parts Inc. Boston, MA 01234 (617) 445-1298	15 Miles	4/24/2000
Photo of Vehicle	1994 Toyota Camry LE		
	126 Auto Parts Inc. Boston, MA 01234 (617) 445-1298	15 Miles	4/24/2000
	1994 Toyota Camry LE		
	126 Auto Parts Inc. Boston, MA 01234 (617) 445-1298	15 Miles	4/24/2000

Note: This module uses the same search format as "Search and Bid" but searches old auction lists linked to the winning bidder's address so the individual searching for a part may find where the vehicle went.

Fig. 32

Logo

Auto Salvage Bid.com

Member
Log On

Help

Welcome

Sell Your
Vehicle

Sales List

Search &
Bid

Walk the
Line

Vehicle/Part
Locator

Auction
Schedule

Auction
Watch

Next Month



Auction Schedule

January 2000

Monday	Tuesday	Wed	Thursday	Friday	Saturday	Sunday
					1	2
3	4 Mass Conn.	5	6	7 Mass Conn.	8	9
10	11	12	13	14	15	16
17	18	19	20 Mass Conn. RI	21	22	23
24	25	26	27	28	29	30
31						

← 84

LAST MONTH



← 82

81

83

85

86

Fig. 33

Logo

Auto Salvage Bid.com

Member
Log On

Help

Welcome

Sell Your
Vehicle

Sales List

Search &
Bid

Walk the
Line

Vehicle/Part
Locator

Auction
Schedule

Auction
Watch

Auction Watch

Step One

Please enter your account number and password.

Account Number

Password

Step Two

Enter the lot number of the vehicle you want to watch.

Lot Number

Step Three

Go to the Auction

Fig. 34

Logo

Auto Salvage Bid.com

Help

Auction Watch

Lot Number 10001

Photo

1999 Toyota Camry LE

Retail Value Complete \$13,500

Auction Date & Time 5/19/00 10:00AM

Location-City & State New Haven CT

Start Time

9:06:00

Timer

1:52:04

A
r
t

w
o
r
k

Top Ten Bids

1	\$	5895
2	\$	5800
3	\$	5400
4	\$	5000
5	\$	4985
6	\$	4900
7	\$	3450
8	\$	3400
9	\$	3100
10	\$	2350

Bidding in
Progress

97

FIG. 35

Logo

AutoSalvageBid.com

P.O. B x 766 Framingham MA 01701 1-877-Auto Bid

Bidder Registration Form

98 →

Company Name

Address

City State Zip Code

Mail Address
(If different)

City State Zip Code

Telephone Fax

Owner's Name Driver's License Number

Business License Number

Federal Tax I.D. Number or Social Security Number

Please attach a copy of one of the following licenses:

99 →

Dealer's License Number

Auto Repair License Number

Dismantler License Number

Other License Number Description

100 →

Credit Card Type Credit Card Number

Name on Credit Card Expiration Date

101 →

The undersigned, as a lawful representative of the above named business, certifies that the business has one or more of the above mentioned licenses. I further certify that the business is responsible for its acts, as well as the acts of its employees or agents who have explicit or implied consent to place bids. I agree that all vehicles are sold "as is" without warranties as to the extent of the damage, description or title. Moreover, I understand that the purchased vehicle must be picked up within 5 days from the sale day; otherwise, the business will be held responsible for storage expenses. In the event that a vehicle is not picked up within 10 working days after the day of the sale, it will be relisted at the bidder's cost. The relisting cost is \$150.00 per vehicle. The bidder will also be liable for any other charges associated with the noncompletion of the transaction, such as collection and/or legal expenses. The business understands its obligation to satisfy any and all fees in accordance with the terms and conditions of AutoSalvageBid.com. I agree to abide by such terms and conditions. I further agree that the information provided on this application is truthful and it will be supplemented as necessary. By signing this document, I acknowledge that I read and understood its content.

<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
Signature	Print Name	Job Title	Date

Fig. 36

Logo

Auto Salvage Bid.com

Member
Log On

Help

Welcome

Sell Your
Vehicle

Sales List

Search &
Bid

Walk the
Line

Vehicle/Part
Locator

Auction
Schedule

Auction
Watch

Enter your account number

↑
102

Password

↑
103

Log On

↑
104

Fig. 37

Logo

Auto Salvage Bid.com

Help

Welcome

Sell Your
Vehicle

Sales List

Search &
Bid

Walk the
Line

Vehicle/Part
Locator

Auction
Schedule

Auction
Watch

Member Options

Simultaneous
Bidding

← 105

Your Selling History

← 106

Your Buying History

← 107

Auction History
Sales List

← 108

Fig. 38

Logo

Auto Salvage Bid.com

Help

Welcome

Sell Your
Vehicle

Sales List

Search &
Bid

Walk the
Line

Vehicle/Part
Locator

Auction
Schedule

Auction
Watch

Simultaneous Bidding

Enter up to three lot numbers

Lot Number

14362

Lot Number

21332

Lot Number

Go

/
110

109 ↑

Fig. 39

Logo

Auto Salvage Bid.com

Help

Welcome

Sell Your
Vehicle

Sales List

Search &
BidWalk the
LineVehicle/Part
LocatorAuction
ScheduleAuction
Watch**Confirm your bid and watch the clock!**

Photo of the vehicle	Auction starts at 10:18AM On 2/7/2000		Bid Value 5200	Increment 100 ↓
	Lot Number 12345		Confirm Bid	
	Year 1995	Make Honda		
Time Remaining 1:28:07	Total Bids 32	Top Three Bids 1 <input type="text"/> 2 <input type="text"/> 3 <input type="text"/>		Messages appear here, such as: "You are the winning bidder!" "You did not make the top ten list" or "You are the highest bidder, but did not meet the minimum bid"
Note: The time remaining clock is reset to two minutes when there is a new high bid.				

Photo of the vehicle	Auction starts at 10:30AM On 2/7/2000		Bid Value 4300	Increment 100 ↓
	Lot Number 12346		Confirm Bid	
	Year 1992	Make Toyota		
Time Remaining 1:46:06	Total Bids 15	Top Three Bids 1 <input type="text" value="4150"/> 2 <input type="text" value="3900"/> 3 <input type="text" value="3850"/>		Messages appear here, such as: "You are the winning bidder!" "You did not make the top ten list" or "You are the highest bidder, but did not meet the minimum bid"
Note: The time remaining clock is reset to two minutes when there is a new high bid.				

Note: This screen reflects that two lot numbers were entered in the simultaneous bidding screen.

Fig. 40

Logo

Auto Salvage Bid.com

Help

Welcome

Sell Your
Vehicle

Sales List

Search &
Bid

Walk the
Line

Vehicle/Part
Locator

Auction
Schedule

Auction
Watch

Your Selling History

January 1, 2000 to December 31, 2000

<i>Damage Type</i>	<i>Lot #</i>	<i>YR</i>	<i>Make</i>	<i>Model</i>	<i>Body</i>	<i>Mileage</i>	<i>Sale Date</i>	<i>Sale Pric</i>
Burned Interior	12345	99	Honda	Accord	4-DR	100,000	2/5/2000	\$4,600
Roll Over	12346	94	Toyota	Camry	2-DR	150,000	3/7/2000	\$4,150
↓ 15 spaces	5 spaces	2	5 spaces	10 spaces	4 spaces	8 spaces	8 spaces	8 spaces

↑
|||

Fig. 41

Logo

Auto Salvage Bid.com

Help

Welcome

Sell Your
Vehicle

Sales List

Search &
Bid

Walk the
Line

Vehicle/Part
Locator

Auction
Schedule

Auction
Watch

Your Buying History

January 1, 2000 to December 31, 2000

Damag	Type	Lot #	YR	Make	Model	Body	Mileage	Purchase Date	Purchas Price
Burned Interior		12345	99	Honda	Accord	4-DR	100,000	2/5/2000	\$4,600
Roll Over		12346	94	Toyota	Camry	2-DR	150,000	3/7/2000	\$4,150
↓	15 spaces	5 spaces	2	5 spaces	10 spaces	4 spaces	8 spaces	8 spaces	8 spaces

↑

112

Fig. 42

Logo

Auto Salvage Bid.com

Help

Welcome

Sell Your
Vehicle

Sales List

Search &
Bid

Walk the
Line

Vehicle/Part
Locator

Auction
Schedule

Auction
Watch

Auction History Sales Lists

The last two auctions for each state will be listed

Connecticut

☐ 2/5/2000

☐ 3/10/2000

Massachusetts

☐ 2/10/2000

☐ 3/22/2000

New Hampshire

☐ 2/2/2000

☐ 3/2/2000

Rhode Island

☐ 3/3/2000

☐ 4/15/2000

113

Fig. 43

Logo

Auto Salvage Bid.com

Help

Welcome

Sell Your
Vehicle

Sales List

Search &
Bid

Walk the
Line

Vehicle/Part
Locator

Auction
Schedule

Auction
Watch

Auction History Sales List

For
Connecticut

2/5/2000

<i>Damage Type</i>	<i>Lot #</i>	<i>YR</i>	<i>Make</i>	<i>Model</i>	<i>Body</i>	<i>Mileage</i>	<i>State/Title</i>	<i>Sale Pric</i>
Burned Interior	12345	99	Honda	Accord	4-DR	100,000	CT-Clean	\$4,600
Roll Over	12346	94	Toyota	Camry	2-DR	150,000	CT-Clean	\$4,150
15 spaces	5 spaces	2	5 spaces	10 spaces	4 spaces	8 spaces	27 spaces	8 spaces

7

114

Fig. 44

Logo

Auto Salvage Bid.com

Member
Log On

Help

Welcome

Sell Your
Vehicle

Sales List

Search &
Bid

Walk the
Line

Vehicle/Part
Locator

Auction
Schedule

Auction
Watch

Lot Number 10001

Photo-Left Front	Photo-Right Front	Photo-Right Rear	Photo-Left Rear
Photo-Front Interior	Photo-Rear Interior	Photo-Engine Compartment	15 Second Video of the Engine Starting

1 Location	City	State	Zip Code	9 V.I.N.	Vehicle Identification Number
2 Auction Date & Time	Date	Time		10 Retail Value Complete	
3 Year, Make & Model	Year	Make	Model	11 Title Type	
4 Color	color	Interior	color	12 Damage	
5 Engine	Description	Cylinders		13 Delivery Available	
6 Transmission	Type			14 Distance to Vehicle	
7 Drive	2-wheel, 4 wheel, etc.			15 Additional Info.	
8 Mileage					

Place Bid

Automated Bid

115

Note: This page is referred to as the "Detailed Information/Photographs Page"

Fig. 45

Auto Salvage Bid.com

Vehicle Damage Descriptions

1. All Over
2. Burned Engine
3. Burned Interior
4. Burned All Over
5. Chemical Spill
6. Drive Train
7. Driver's Side
8. Engine Damage
9. Flood/Salt
10. Flood/Fresh
11. Flood
12. Front End
13. Left Front
14. None Visible
15. Passenger Side
16. Rear End
17. Right Front
18. Roll Over
19. Roof
20. Undercarriage
21. Vandalism